

**Chandler Paris**  
ChandlerParis@Gmail.com

## Summary

FinTech Product Manager for OMS / EMS Order Analytics Workflow & Basket Trading, UI / UX Design

## Extensive Experience

I deliver trading solutions for the buy-side, sell-side and industry vendors and I follow changes in market structure to expose trends and challenges that create opportunities in an evolving industry. My experience as both a trader for the first part of my career then as a technologist since 2002, uniquely positions me to solve for today's trading challenges.

## Workflow & Ideation

I see my role of Product Manager as having two functions. One is to optimize the trading desk workflow to minimize or remove inefficiencies. The other is to craft solutions when new business lines become available.

My style is to work directly with traders, portfolio managers and programmers to document the workflow, craft the vision, explore solutions, define the requirements, guide the development, UAT the product, train the users and monitor for desired enhancements.

The buy-side and the sell-side each want the tools the other has. My deep personal interest in the technology used for trading along with my experience gives me an edge in providing solutions that traders can use to their advantage.

## Experience

**Product Manager "EMSX" Buy-Side Portfolio Trading**  
**Business Manager US Sell-Side OATS Reporting**  
**Global Markets Electronic Trading**  
**Bloomberg LP, New York**  
January 2014 – Present

Designed and Implemented Global Multi-Asset Portfolio and Basket Trading with Interactive Graphical Trading Displays

- Integrated Business Logic to Actionable Visualizations of Bloomberg Analytics
- Incorporated Cost, Risk and Performance Models to Trading Workflows
- Created Visualizations for Trade Performance Analysis
- Designed User Interface and Blotter Configurations for Basket Trading

- Extended Desktop Trading Displays to Mobile
- Prepared Marketing Collateral and User Guides
- Identified Target Market and Penetration Opportunity
- Followed Industry Developments for Potential Opportunities and Threats
- Expanded market for EMSX to US Sell-Side by incorporating Finra OATS reporting

**Product Manager, “SSEOMS” Sell-Side Program Trading  
Trading Solutions**

**Bloomberg LP, New York**

January 2011 – December 2013

Global Program Trading, Order & Execution Management System

- Integrated Basket Level Analytics to Trader Workflow
- Designed Portfolio Crossing Function
- Enhanced High-Touch Trading Platform for Outliers

**AVP, Product Strategy, Project Management  
RealTick, Chicago**

(Acquired by ConvergEx Group)

January 2010 – December 2010

Sponsoring Broker Trading Application

- Enhanced List Trading EMS Functionality
- Developed Strategic Product Marketing

**Strategy & Product Consultant  
Chandler Paris, Inc., Chicago**

October 2008 – December 2009

Consulted Small Trading Firms

- Provided Business Analysis
- Assisted with Tactical and Strategic Consulting

**Business Analyst, Execution Management Technology  
Citadel Investment Group, Chicago**

July 2005 – July 2008

Provided Business Analysis for Buy-Side Execution Traders and Portfolio Managers

- Worked on Portfolio Trading Execution and Quantitative Research Systems
- Global Multi-Asset Business Analysis

**Business Analyst, Order Management System Design  
Lava Trading, New York**

(Acquired by Citigroup)

July 2003 – June 2005

Designed Business Logic and UI for "ColorPalette" Order Management System

- Received Patent for Crossing System Visualization
- Designed Marketing Materials and User Guides

**Business Analyst, Proprietary Trading**

**C.E.Unterberg, Towbin Investment Bank, New York**

(Acquired by Collins Stewart)

June 2001 – June 2003

Proprietary Trading and Market-Making Technology Management

- Designed Trading Models with Excel
- Produced Research Related Market Share and Trading Analysis
- Managed Trading Technology

**Business Analyst, Program Trading**

**Spear, Leeds and Kellogg, New Jersey**

(Acquired by Goldman Sachs)

July 1999 – May 2001

Program Trading Execution Desk Technology

- Developed Cross-Customer Trade Marketing for Index Rebalancing
- Designed Analysis for Thinly Traded Securities

**VP, Equity Trading, Manager Agency Trading**

**Montgomery Securities, San Francisco**

(Acquired by Banc of America)

August 1983 – June 1999

Capital Markets Trading

- Head Agency Trader and Agency Trading Business Manager
- Created Trading System Functionality and Screen Views
- Designed Technology to Access Markets and Customers
- Created Management Reporting of PnL and Market Share

Education

**State University of New York at New Paltz**

BA, Economics

1982