

Chandler Paris
Chandler@ChandlerParis.com

Summary

Senior Global Product Manager, Portfolio Trading SME | FinTech Front-Office OMS
EMS Workflow | Order Analytics Visualizations

I explore trading desk workflows to eliminate inefficiencies and exploit operational advantages.

- Implemented OMS EMS platforms with trading cost and risk functions
- Designed blotter and ticket solutions for portfolio trading
- Created visualizations for order analytics and outlier management
- Managed global rollout of next generation trading blotter

Description:

Extensive Experience

I deliver trading solutions for the buy-side, sell-side and industry vendors and I follow changes in market structure to expose trends and challenges that create opportunities in an evolving industry.

My experience as both a trader for the first part of my career then as a technologist uniquely positions me to solve for today's trading challenges.

Workflow & Ideation

I see my role as Product Manager as having two functions; One is to optimize the trading desk workflow to minimize or remove inefficiencies. The other is to implement solutions for new or existing business lines.

My style is to work directly with traders, portfolio managers and programmers to document the workflow, craft the vision, explore solutions, define the requirements, guide the development, UAT the product, train the users and monitor for desired enhancements.

The buy-side and the sell-side each want the tools the other has. My deep personal interest in the technology used for trading along with my experience gives me an edge in providing solutions that traders can use to their advantage.

Experience

Senior Global Product Manager EMSX Buy-Side Portfolio Trading
Global Markets Electronic Trading
Bloomberg LP, New York
January 2014 – Present

- Designing and Implementing Global Multi-Asset Portfolio and Basket Trading with Interactive Graphical Trading Displays
- Managing Global Rollout of Bloomberg's Next Generation Trading Blotter
- Integrating Business Logic to Actionable Visualizations of Bloomberg Trade Performance Analytics
- Incorporating Cost, Risk and Performance Models to Trading Workflows
- Designing User Interface and Blotter Configurations for Portfolio Trading
- Extending Desktop Trading Displays to Mobile
- Preparing Marketing Collateral and User Guides
- Identifying Target Market and Penetration Opportunity
- Following Industry Developments for Potential Opportunities and Threats
- Expanding market for EMSX to US Sell-Side by incorporating Finra OATS reporting

**Product Manager, “SSEOMS” Sell-Side Program Trading
Trading Solutions**

Bloomberg LP, New York

January 2011 – December 2013

Global Program Trading, Order & Execution Management System

- Integrated Basket Level Analytics to Trader Workflow
- Designed Portfolio Crossing Function
- Enhanced High-Touch Trading Platform for Outliers

**AVP, Product Strategy, Project Management
RealTick, Chicago**

(Acquired by ConvergEx Group)

January 2010 – December 2010

Sponsoring Broker Trading Application

- Enhanced List Trading EMS Functionality
- Developed Strategic Product Marketing

**Strategy & Product Consultant
Chandler Paris, Inc., Chicago**

October 2008 – December 2009

Consulted Small Trading Firms

- Provided Business Analysis
- Assisted with Tactical and Strategic Consulting

**Business Analyst, Execution Management Technology
Citadel Investment Group, Chicago**

July 2005 – July 2008

Provided Business Analysis for Buy-Side Execution Traders and Portfolio Managers

- Worked on Portfolio Trading Execution and Quantitative Research Systems
- Global Multi-Asset Business Analysis

Business Analyst, Order Management System Design

Lava Trading, New York

(Acquired by Citigroup)

July 2003 – June 2005

Designed Business Logic and UI for "ColorPalette" Order Management System

- Received Patent for Crossing System Visualization
- Designed Marketing Materials and User Guides

Business Analyst, Proprietary Trading

C.E.Unterberg, Towbin Investment Bank, New York

(Acquired by Collins Stewart)

June 2001 – June 2003

Proprietary Trading and Market-Making Technology Management

- Designed Trading Models with Excel
- Produced Research Related Market Share and Trading Analysis
- Managed Trading Technology

Business Analyst, Program Trading

Spear, Leeds and Kellogg, New Jersey

(Acquired by Goldman Sachs)

July 1999 – May 2001

Program Trading Execution Desk Technology

- Developed Cross-Customer Trade Marketing for Index Rebalancing
- Designed Analysis for Thinly Traded Securities

VP, Equity Trading, Manager Agency Trading

Montgomery Securities, San Francisco

(Acquired by Banc of America)

August 1983 – June 1999

Capital Markets Trading

- Head Agency Trader and Agency Trading Business Manager
- Created Trading System Functionality and Screen Views
- Designed Technology to Access Markets and Customers
- Created Management Reporting of PnL and Market Share

Education

State University of New York at New Paltz
BA, Economics 1982